

intel[®] network builders

- Ecosystem Overview
- Intel[®] Network Builders Areas of Engagement
- Network Builders University

Intel® network builders – Accelerating network transformation

An Intel led **Cloud** system of ISVs, **Core** OEMs, ODMs, **Access** TEMs, SIs, and end **Wireless** with a shared **Smart** to accelerate network transformation on Intel architecture based servers **Network** **Technology** **Devices**



Intel Architecture, FPGAs, Software, Security

End to end partnership with a robust ecosystem

Intel[®] Network Builders Engagement Model

Intel Network Builders is an membership program that provides CommSP with insight on network transformation accelerated by broad industry engagement

Business transformation –
what are the success
models

Gain insight on
commercially
available
solutions

Support on latest
technologies

Get Industry
Insight

Train your teams



- ✓ Deep dive on individual business models and match up with network transformation models



- ✓ Insight on a community of 300+ ecosystem ISV/OSV/OEM/ODM/SI



- ✓ Exposure to Intel Roadmaps and INB ecosystem solution readiness



- ✓ Attend NDA, CommSP led events, meet with Intel Execs for tailored approach



- ✓ A technical training program for Intel's end user customers, with individualized content

Lack of NFV Training deters Nfv adoption



Lack of skills

Lack of Knowledge/Skills was noted as one of the **TOP 3 PROBLEMS** or issues Service Providers face that hold back commercial deployment of NFV in their network

IHS Technology – Service Provider Survey
June 2017



Talent Gap

Operators and CSPs are finding that there are not enough people with the **relevant skills** and practical experience both in-house and entering the industry, resulting in a **GROWING TALENT GAP**.

Computer Business Review – Barrier to Progress- January 2018



IT meets Network

HUMAN REVOLUTION as well," said Laurent Herr, the vice president of OSS for OBS, during a presentation at today's TM Forum Live! event in Nice, France. "We need new **HARD SKILLS** on the network and IT side -- the hardware guys need to understand what is happening on the OSS side and the IT people need to understand the network."

Iain Morris, News Editor, Light Reading, 5/10/2016

Intel® Network Builders University programs

Creating Real Value for Communications Service Providers



Intel® Network Builders

Un



Intel® Network

A



CommSP F2F Training



Ecosystem Deep Dive Training



Custom Pathways



Innovation summits

Intel[®] Network Builders University

A technical training program for Intel's end user customers and Intel[®] Builders ecosystem partners aiming to accelerate the adoption and deployment of virtualized technologies through education.



Training courses are delivered in short video format



Quizzes are available after training to support understanding



Available whitepapers, product briefs, and other related materials.

Intel Network Builders End User Ecosystem Member Benefits:

Intel NDA Content

CommSP Innovation Summits

Face to Face Training Opportunities

Reporting

Early Access to Technical Training

Deep Dive Virtual Lab Technical Training

Customized Curriculum Paths

Intel® Network Builders University

Technical Education

Transforming The Network from Edge to Core

180+ Training Courses across 18 Programs

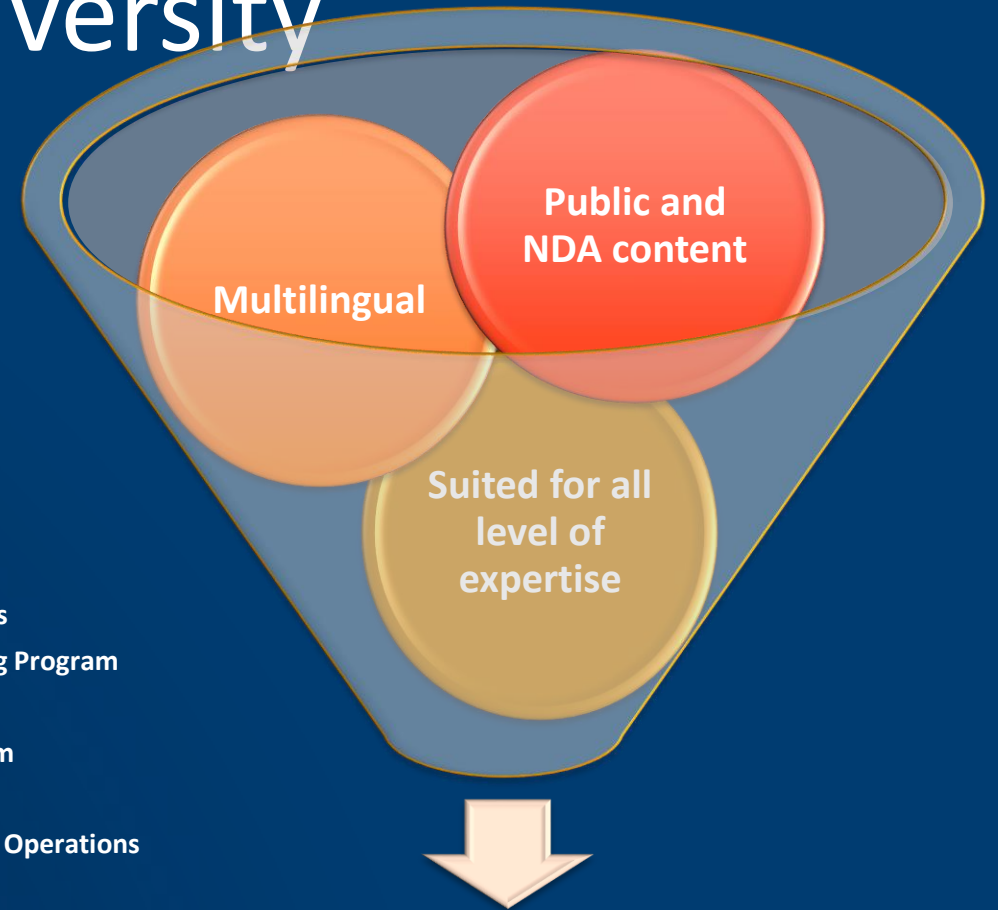
- Network Academy
- Basic Training Program
- Service Provider Program
- DPDK Program
- OvS Program
- Security Program

- MANO Program
- OpenStack Program
- vE-CPE Program
- Gi-LAN Program
- vEPC Program
- vIMS Program

- Intel Select Solutions
- AI/Machine Learning Program
- Cable Program
- Visual Cloud Program
- QAT Program
- Virtualized Network Operations

Technical Programs Planned for Development

FlexRAN
Network Edge
5G



Intel® Network Academy

A **formal training program on network technologies** to accelerate Network Transformation for Communications Service Providers and the Ecosystem that supports them.

Pertinent and timely training addressing real adoption challenges

**100
LEVEL**

FOUNDATION LEVEL

Introductory Lessons and Fundamentals

Course 1

Consumers and Providers of Service, Inside the Telco Cloud, Network Functions Virtualization, Software Define Networking

Course 2

VNF Operations, VNF Development, Intel Hardware and Software Benefits, The Road Ahead

**200
LEVEL**

INTERMEDIATE LEVEL

+

**300
LEVEL**

ADVANCED LEVEL

being planned for 2019

Consumers of Services and their Supporting Technologies

Consumers of Service: IoT, Autonomous Vehicles, Smart Stadiums, Enterprise Digital Transformation

Provider Services:

5G, SD-WAN, Visual Cloud

Provider Services

Telco Cloud:

vGi-LAN, vEPC, vIMS,
FlexRAN, vCPE

Telco Cloud

NFV

NFV:

VNFs, Service Chaining &
Orchestration

SDN

SDN:

Network Slicing, Transport
Network Orchestration

VNF Dev

VNF Ops

VNF Development:

Cloud Native
Architecture, Security,
FD.IO, DPDK

VNF Operations:

Virtualization,
Containers,
Kubernetes, OpenStack

Intel Products:

FPGA, SR-IOV, Smart
NICs, Hyperscan, TXT,
Quick Assist



Pathways & Reporting

Pathways

- The Pathways Program was created to address a number of usability requests from Partners.
- These include Active Courses, Saved Courses (Favorites), Recommendations, Pathways, and Custom Pathways

Reporting

- The Partner Reporting Project was created to allow Partners and Account teams the ability to track account level registration and consumption of content in Network Builders University

GOALS

- Enhance the learning process for users
- Allow for the integration of Network Builders University content into CommSP internal training programs
- Enable customizable curriculum Pathways based on individualized needs of key accounts.
- Provide a more customized and personalized learning experience.

STRATEGIES

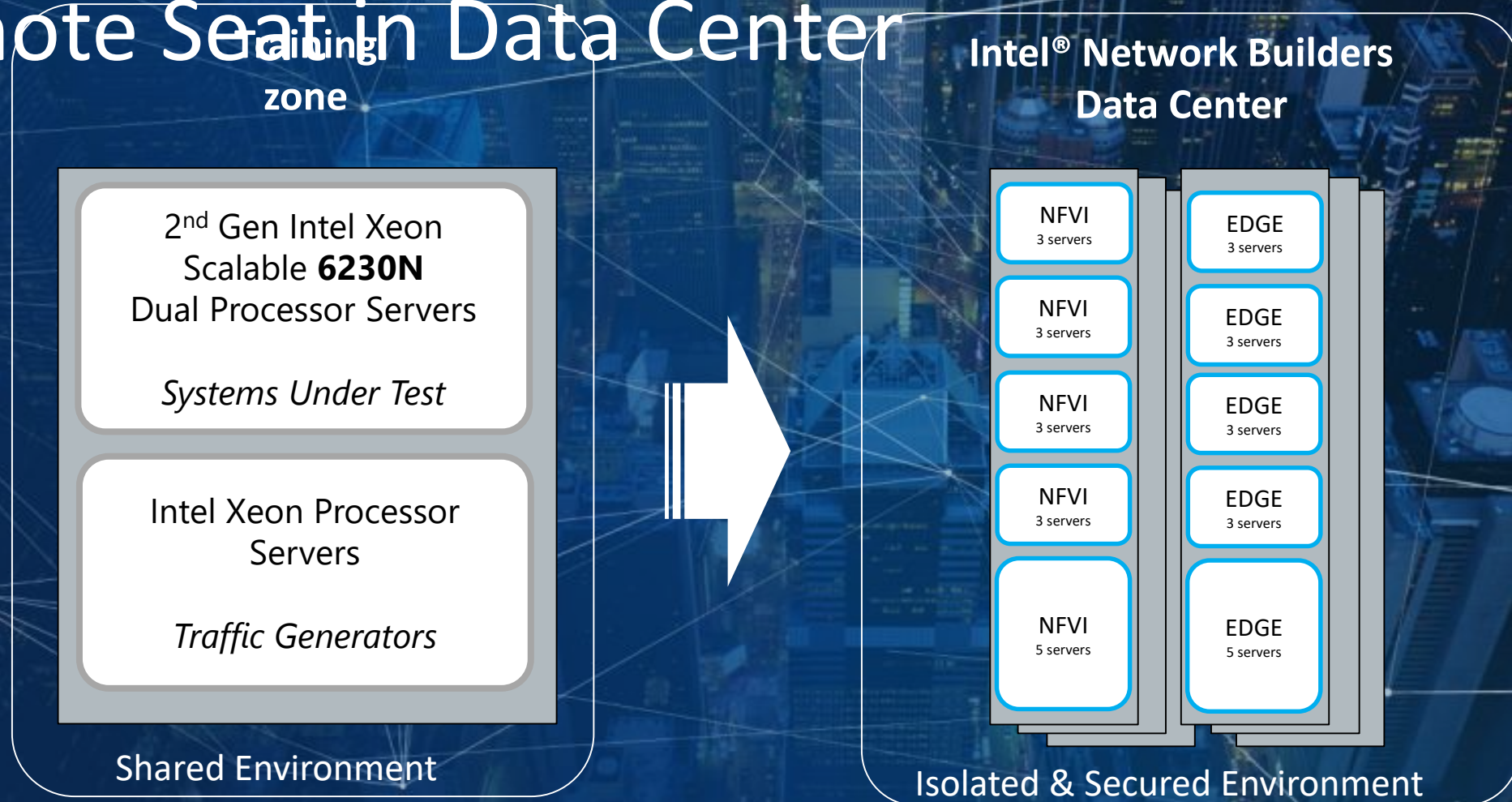
- Enhance the learning process for users allowing them to return to courses that are in process of being completed and save chapters they find relevant to their jobs.
- Allow for Recommendations by Intel on the most relevant and valuable content
- Allow for the creation of Customized Pathways for specific accounts allowing them to select the courses most relevant for their employees

Data center lab overview

- Early access to latest Intel Select compliant HW config and validated SW stack [Complete NFVi stack - BIOS / FW / OS / drivers based on Intel NFV Best Known Config.] ready to land VNFs
- Full "seat" with test and back end systems including high bandwidth connectivity. Remote access enabled
- SLA support and clear escalation path for issue resolution and tracking, access to broad expertise at Intel
- Optimization support from Intel SMEs. Benchmarking help and support
- Direct path to collaborate with Intel and other ecosystem partners on VNF optimization, characterization, and co-marketing

Training

→ PoC / Test / Optimize / Characterize on
Remote Seat in Data Center



Data center lab configuration “menu”

- Seats preinstalled with Intel BKC (Best Known Configuration)
 - CentOS* 7.6
 - Ubuntu* 18.04.2
 - Red Hat* Enterprise Linux 7.6 (RH Entitlements included)
- Option for tenants to install OS and tools as needed
- Seats may be combined to form a bigger cluster
 - RedHat OpenStack* Platform (RHOSP Compute node entitlements included)
- Tools such as Vtune™ etc are installed and available

*Other names and brands may be claimed as property of others.

Admission (1/4)

Intel Network Builders Partners
Enter through your Intel Enabling Mgr
Account

Primary intent: enable network ecosystem and scale
partners (ISVs, SIs, OSVs, etc.)

Business approval
Intel Network Builders Team

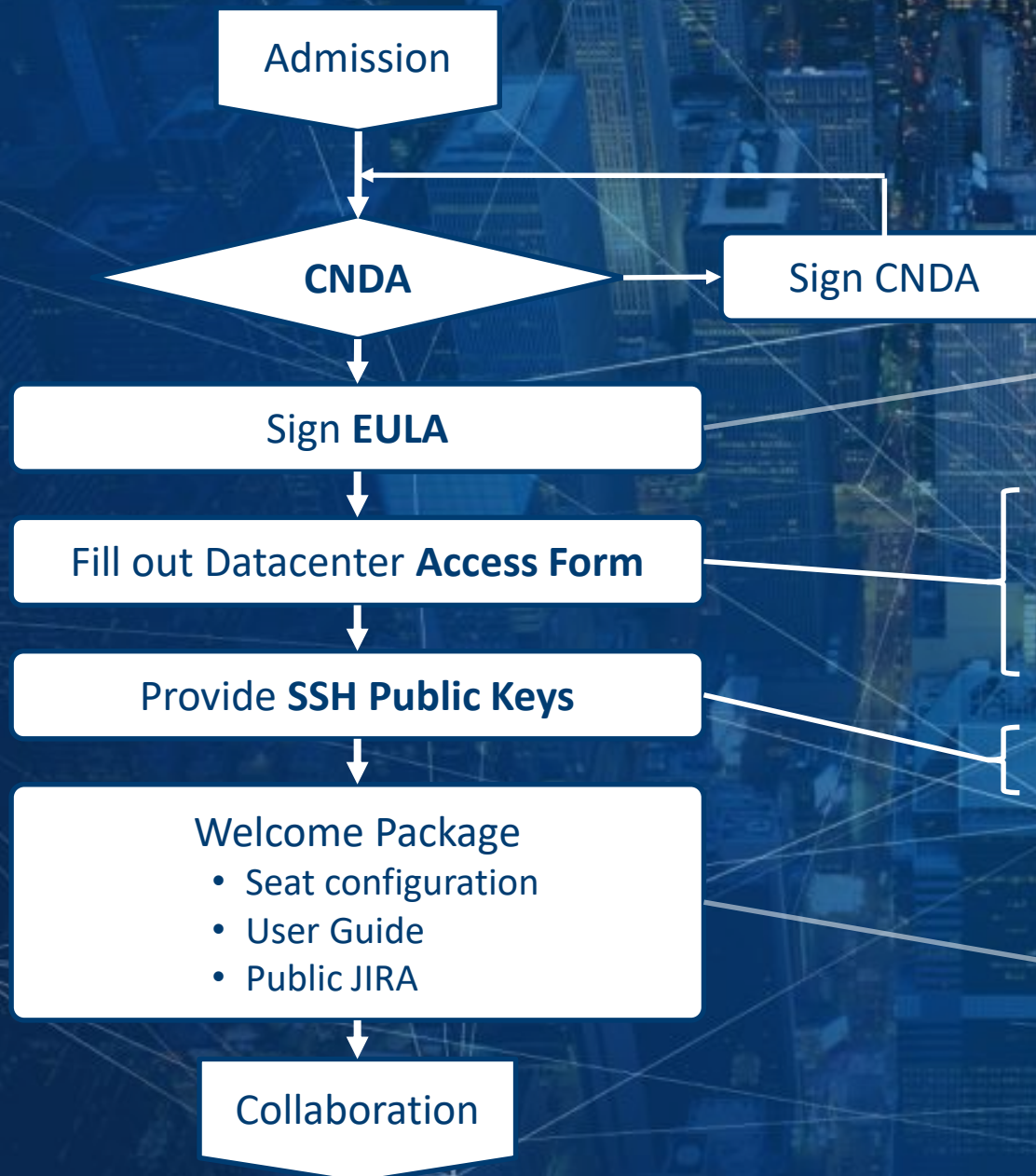
- What is the **goal** of this engagement?
- Identify expected **outcome** in terms of PoCs, whitepapers, technical papers, etc.
- Level of **activity** expected on the seat and for what **duration**?

Technical discussion
Intel Network Builders Tech. Team

- How is the seat planned to be used?
- What are the infrastructure requirements?
- Is there a need for traffic generator / analyzer?

Onboarding

Onboarding (2/4)



Remote Access Service Terms and Conditions

Please read these terms and conditions carefully before using Intel Remote Access Service. Use of the Service constitutes acceptance of these terms and conditions.

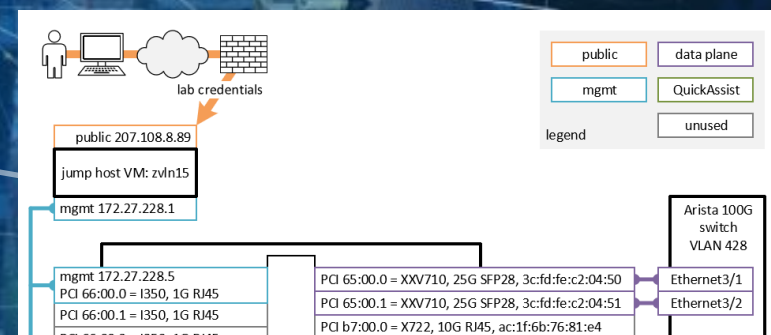
Definitions

“Agreement” means these terms and conditions of Service.

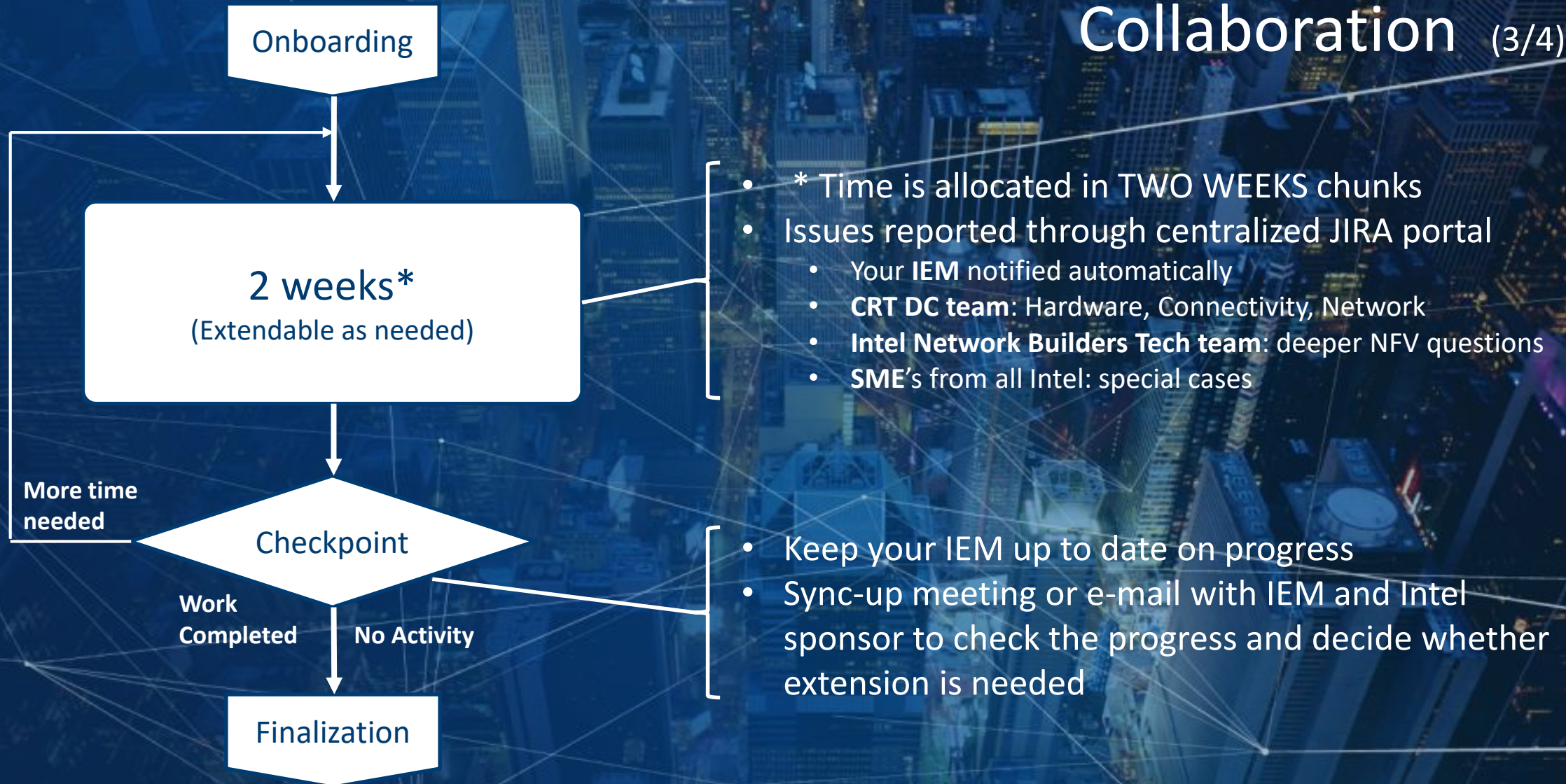
“Company” means the company, university, or other entity whose employee, contractor, or representative (each a “User”) agrees to this Agreement or uses the Service.

- Company name and contacts
- Intel sponsor
- Gateway IP address(es)

ssh-rsa AAAAB3NzaC1yc2EAAAQABAQDn0dTOx9zTS4YFr...

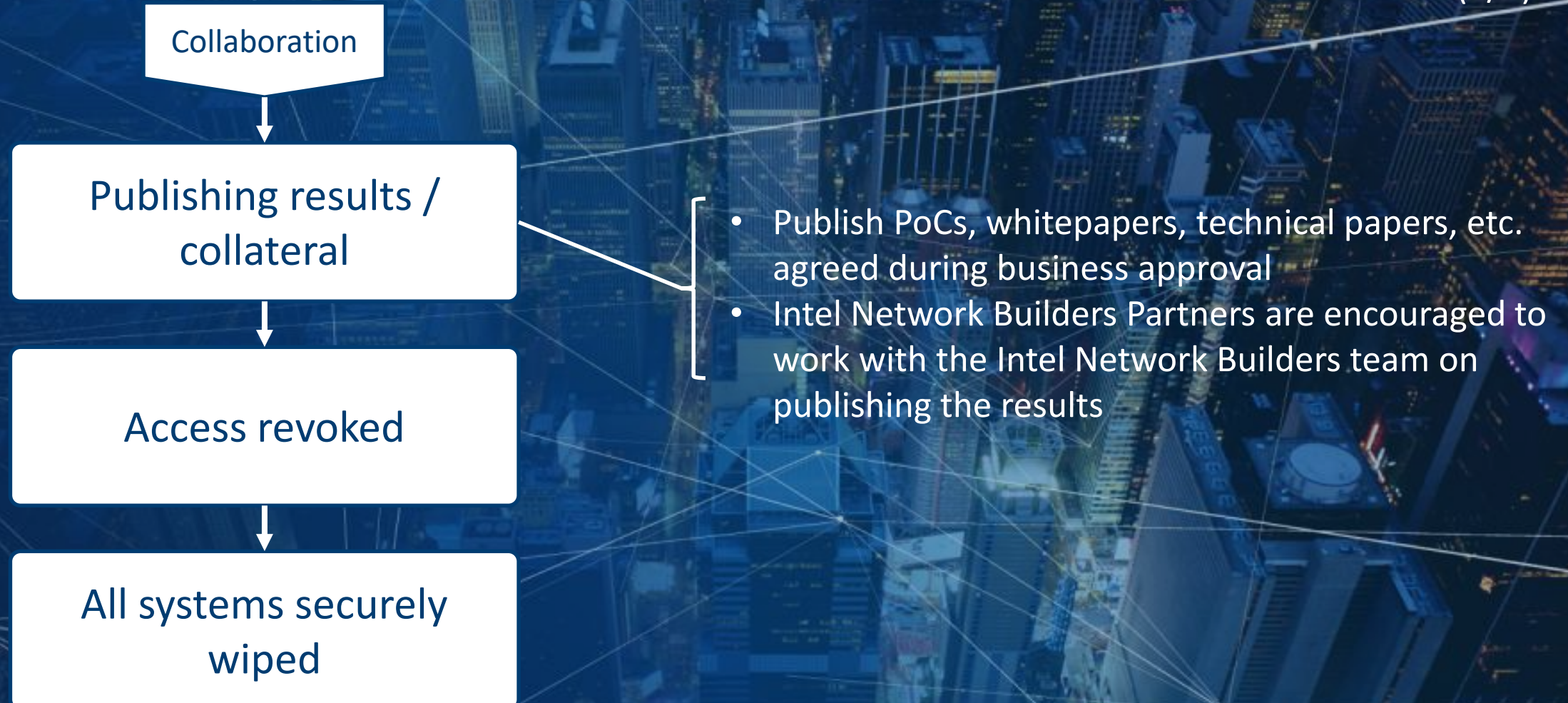


Collaboration (3/4)



* Duration can be extended depending on the progress, demand and expected outcome

Finalization (4/4)



resources

- Access requests: Please work with your IEM (Intel Enabling Manager)
- Tech info on 2nd Gen Intel Xeon Scalable Processors

<https://itpeernetwork.intel.com/data-centric-network/>

<https://ark.intel.com/content/www/us/en/ark/products/series/192283/2nd-generation-intel-xeon-scalable-processors.html>

- DPDK

<https://software.intel.com/en-us/articles/dpdk-performance-optimization-guidelines-white-paper>

<http://core.dpdk.org/perf-reports/>

- Experience Kits

<https://networkbuilders.intel.com/network-technologies/network-transformation-exp-kits>

resources

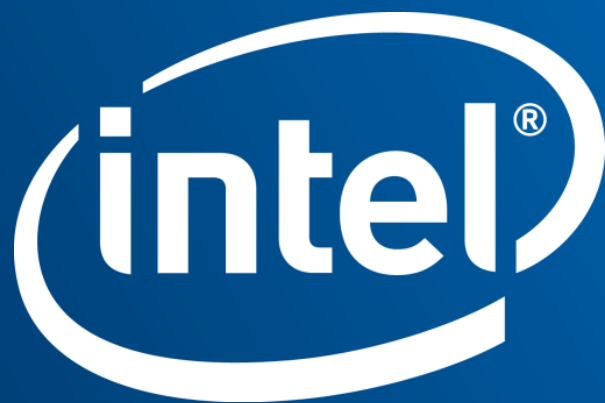
Intel® Network Builders University

- Intel® Builders University
<https://builders.intel.com/university>
- Feedback or Support
university@builders.intel.com
- Intel Network Builders University
<https://builders.intel.com/university/networkbuilders>
contact@networkbuilders.intel.com

How to join intel® network builders

- Contact Network Builders team and let us know if you are interested in our program
- You will be notified of acceptance in the program based on discovery meeting
- Sign up to the program following the instructions we'll provide. There are no membership dues or fees associated with program





END USER GUIDED PROGRAM

TO ACCELERATE INNOVATION, ADOPTION AND IMPLEMENTATION OF NEXT-GEN SOLUTIONS

PLAN

Lead and Influence Mindshare

*Build your NFV roadmap,
identify your vendors.*

CONNECT

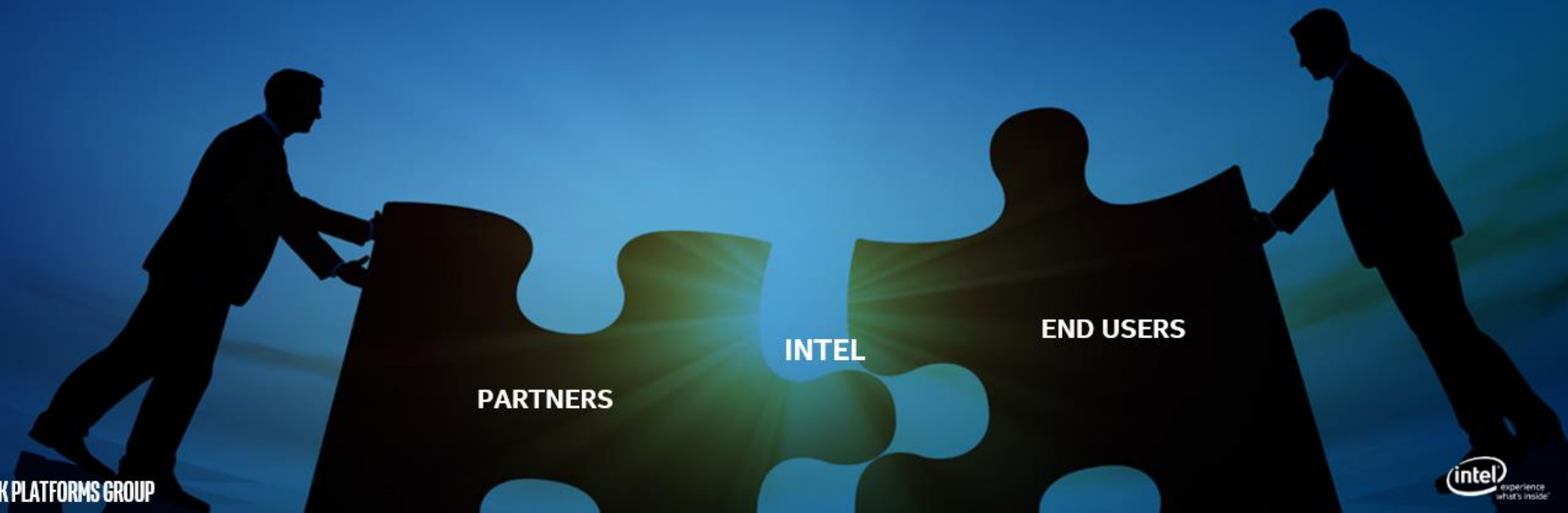
New requirements to purchasing

*Specify what Ecosystem partners
Must deliver wrt next gen capabilities*

DEPLOY

Commercialize Rapidly

*Engage in trials,
enable **faster deployments***



Intel is Investing to Lead Network Transformation



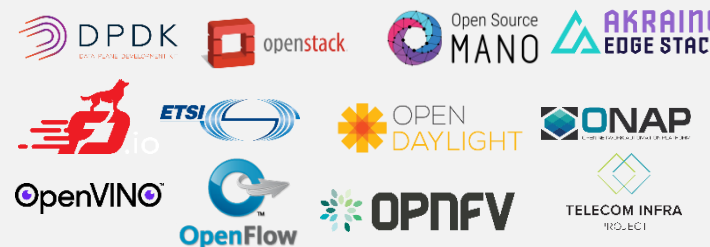
Deliver Technology Leadership

Silicon and Software

Performance, Packet Processing,
Security, Orchestration, Service
Assurance and Scalability



Advance Open Source Standards



Enable an open ecosystem

An ecosystem of ISVs, SIs, OSVs, OEMs,
ODMs

315 Ecosystem Partners
57 Edge Ecosystem Members



Collaborate with End Users

Comms Cloud Enterprise



37 End User members

INTEL TECHNOLOGY
LEADERSHIP

Top-to-Bottom
Product Portfolio

System integrators

Engaging with motivated and knowledgeable SIs to help accelerate, implement, and invest in the network transformation.

- ✓ Technical assistance and guidance
- ✓ System Integrators Ecosystem Matchmaking
- ✓ Deep-dive on ISV solution capabilities
- ✓ Info on Solution/Services catalog through Intel co-branded technical papers, webinars, event speaking opportunities and demos

accenture
High performance. Delivered.

ACS
COMPUTER
SOLUTIONS

ALLEN

calsoft labs
An ALLEN Group Company

amdocs
ambrosia challenge experience success

Atos

AvidBeam

AVNET

CISCO

dimension data

ERICSSON

GlobalLogic

HCL

hp

HUAWEI

IBM

indra

Infosys

ITALTEL

kapsch

L&T Technology Services

NETAS NEC

NOKIA

TATA
CONSULTANCY SERVICES
Experience certainty.

Tech Mahindra

tiemo

UNICOM
Engineering, Inc.
A Division of UNICOM Global

WIPRO
Applying Thought

yotta
communications